

## Recommendation of the FSC Priority Lodging Committee to the FSC Executive Committee for the FSC Lodging Selection Process

Chair: Linda Rae White (Fort Lauderdale Snow Ski Club)

Committee: Kathryn Hardage (Orlando Ski and Travel); Carol Pattison (Gator Snow Ski Club of Palm Beaches); Mary Pulaski (Tampa Bay Snow Skiers & Boarders); Bianca Roos (Jacksonville Ski Club); Giselle Sacon (Miami Ski Club)

Date: December 4, 2020

Following the Spring meeting, and based on the comments made at the meeting and one email received from Barbara Rhawn following the meeting, our committee reconvened and submit the following revised recommended criteria and point scale that now also includes tiebreaker criteria:

<b><u>CRITERIA</u></b>	<b><u>POINTS</u></b>
<p>Time or Email Stamp</p> <p>6 points – 1st and 2nd time/email stamp            5 points – 3rd and 4th time/email stamp            4 points – 5th and 6th time/email stamp            3 points – 7th and 8th time/email stamp            2 points – 9th and 10th time/email stamp            1 point – 11th and 12th time/email stamp</p> <p>(Generally, no more than 12 clubs have been participating in the FSC trips. If more than 12 clubs participate, a club could receive no points for the time stamp)</p>	<p>There will be a sliding scale with the first and second time or email stamps receiving the most points (6) and the last time or email stamps receiving 1 point.</p> <p>If there is a tie between 2 or more clubs, they would receive the same number of points (e.g., if 10 clubs submit a lodging request and two clubs tie for the first time or email stamp, each club would receive 6 points, and the club with the next time or email stamp would be 3rd and receive 5 points and so on).</p> <p>Penalty: If a club submits a lodging request early, that club will be placed in last place for purposes of determining the points. For example, if one club submits a request 15 minutes early, one club submits a request 2 minutes early, and the remaining 10 clubs submit</p>

	their requests on or after the time designated, then the clubs who submitted timely will receive the points per the criteria, and then the club who submitted 2 minutes early would be 11th and the club who submitted 15 minutes early would be 12th.
Number of FSC trips (Jan., Feb. & International) the club participated in the prior ski season	1 point for 1 trip; 2 points for 2 trips; or 3 points for 3 trips
Number of travelers a club brought on last season's FSC trip(s) (Jan., Feb. & International) versus the club's projection of travelers for the trip(s) provided after the tour operator provided the club with its lodging selection for each trip (projection given at or for the FSC Spring View meeting) <sup>1</sup>	3 points – 100% of projection 2 points – 90% to 99% of projection 1 point -- 75% to 89% of projection
Club attends at least one FSC FAM or site inspection trip for the prior ski season	1 point
FSC Member Club for more than 10 years	1 point

**THE PROCESS FOR EACH FSC TRIP:**

For tour operators who use an email time stamp, the emails must be directed to the responsible FSC Officer with a copy to the tour operator. The responsible FSC Officer must have the capability to get the delivered email time stamp down to the second, i.e., 8:00.02. The responsible FSC Officer will then apply the ranking based on the delivered email time stamp. Tour operators who use a computer time stamp will be required to provide the responsible FSC Officer with the ranking for each club based on the time stamp down to the second and advise of any ties.

The FSC Executive Committee (or its designee) will then apply the above criteria to determine the total number of points for each club. Based on these numbers, the FSC Executive Committee (or its designee) will then create the club rankings and provide those to the tour operator who must use this ranking to allocate lodging to each club.

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<sup>1</sup> We understand that this is the second projection provided to the FSC. However, it is difficult to provide an accurate projection until a club knows the lodging it has for purposes of selling the trip.

Should there be a tie between one or more clubs, the following tie-breaker criteria will be applied by the FSC Executive Committee (or its designee):

First, each club will receive 1 point for each additional FSC FAM or site inspection attended by the club for the prior ski season that was not already counted above. If this does not break the tie between the clubs, then

Second, the actual time or email stamp for each club will be considered and the club(s) with the earlier time or email stamp will prevail.

We trust the tour operators will also try to work out any lodging issues or concerns as they indicated at the breakout session.